

Product and Services Sales Forecast Worksheet

Your sales forecast basically estimates the price you will charge and how much you will sell along with estimates for how much it will cost to produce the products or services being sold.

This worksheet helps you visualize the direct costs of producing what you sell. It usually takes several iterations to decide how best to capture this information – so don't worry if it takes a few tries!

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6
Cost						
Material						
Supplies						
Packaging						
Shipping						
Delivery Costs						
Labor						
Royalties						